

Press Release

Cooperation of Sauer Compressors and TMC

Strategic partnership for compressor solutions at sea

Kiel, Germany, 3 December 2019. Sauer Compressors and TMC Compressors of the Seas are entering into a strategic partnership. Thus, they are further expanding their market position as suppliers for compressor solutions for worldwide shipping and offshore applications. In the future, they will cover the entire product portfolio for all compressed air and gas applications at sea.

With their new partnership, the two companies combine their strengths: the German medium-sized Sauer Compressors group as the world's leading supplier of starting air compressors and the Norwegian manufacturer TMC, a leading supplier of screw compressors in the maritime sector. For the various compressed air and gas applications on board sea-going vessels, both compressor types are required in many cases and are now available from a single source.

Cooperation at eye level

“TMC and Sauer will continue to offer our respective products on a stand-alone basis, but this agreement enables us to cooperate more closely and cost-effectively, which could be highly beneficial for both yards and shipowners. We are delighted to team up with Sauer Compressors and its renowned range of German-engineered piston compressors,” emphasises Per Kjellin, CEO of TMC.

Harald Schulz, Managing Director of Sauer Compressors, adds, “Customers can now approach one contact person who has all the technical expertise. The combined portfolio enables very fast and efficient order processing.”

Perfect combination for all compressed air applications

As an established supplier for the international shipping industry, Sauer Compressors offers a wide range of modern as well as economical piston compressors that meet the industry's high quality requirements. Especially the 3-stage air-cooled compressors of the Passat and Levante Series convince with maximum reliability, low temperatures as well as low installation and maintenance costs. Common applications include starting diesel and gas engines in marine, industrial and offshore applications.

The screw compressors by TMC are also specially developed for the marine and offshore sector. Like Sauer Compressors, TMC has an international sales and service network that supports customers anytime and anywhere.

Joint appearance at leading Chinese trade fair

The partnership was announced at Marintec China 2019 in Shanghai. It is Asia's largest shipbuilding trade fair and the leading trade fair for the Chinese shipbuilding market.

Visit the Sauer Compressors booth N1D7A-01 at Marintec China from 3 to 6 December 2019 at the Shanghai New International Expo Centre.

Sauer Compressors is a medium-sized German group of companies with twelve international subsidiaries. The company was founded more than 130 years ago, and has over 80 years' experience in compressed air technology. Today, it focusses on the development, production and sale of medium- and high-pressure compressors for applications in commercial shipping, industries, the petroleum industry and the defence sector. The four product lines SAUER, HAUG, Girodin und EK focus on specific fields of application. The SAUER line comprises oil-lubricated high-pressure compressors for a wide variety of applications, while HAUG stands for oil-free and hermetically gas-tight compressors. The Girodin and EK lines offer special compressors for the naval market. Sauer Compressors' modern reciprocating compressors for the compression of air and various gases reach pressures of 20 to 500 barg. Besides standard products, it offers customised solutions for individual customers, OEMs and companies that operate on a global stage. With a global network of agents and representatives, Sauer maintains close proximity to its customers. By supplementing the compressor range with high-quality accessories, engineering services, assembly and service concepts, Sauer offers system solutions right up to complete turnkey installations.

For more information, visit www.sauercompressors.com.

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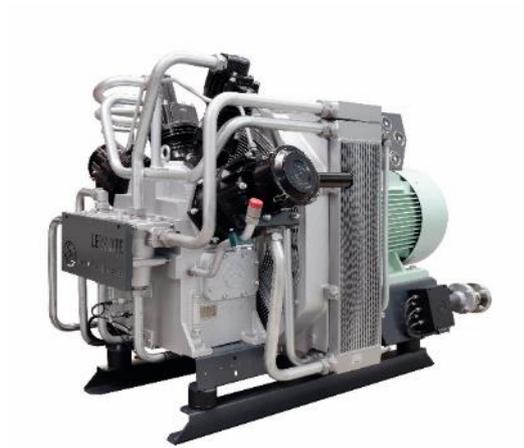
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Harald Schulz, Managing Director of Sauer Compressors, and Per Kjellin, CEO of TMC, at the Marintec 2019 exhibition in Shanghai, China. In addition to a Sauer Levante WP460L Marine starting air compressor, Sauer is exhibiting a TMC screw compressor for the first time. © Sauer Compressors



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The energy-saving TMC Smart Air® compressor series reduces energy consumption by as much as 50% and significantly reduces energy costs and harmful emissions.



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With a charging capacity of 460 m³/h at 30 barg final pressure, the Sauer Levante WP460L Marine is the largest model of Sauer's 3-stage air-cooled starting air compressors to date. © Sauer Compressors